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**DAVID SWARAT OF GMAC NORTHWEST IS NAMED ONE OF AMERICA'S  
TOP REAL ESTATE AGENTS, ACCORDING TO THE WALL STREET  
JOURNAL AND REAL TRENDS**

*Swarat, Coeur d'Alene, Came in #1 in the state of Idaho and  
#14 in the nation with an impressive 248 sales in 2005*

*(Coeur d'Alene, Idaho, November 15th, 2006) David Swarat of GMAC*

**Northwest Real Estate** was named one of America's top real estate **agents** and is now a member of "The Real Estate Top 200," a new national awards ranking sponsored by The Wall Street Journal, *REAL Trends* and *lore Magazine*. The Real Estate Top 200 rankings were announced this month at the National Association of Realtors' (NAR) Annual Conference and Expo in New Orleans.

The Real Estate Top 200 honored the top 50 residential agents *and* agent teams in four categories:

- Individual agent – Sales volume
- Individual agent – Transaction sides (*in each real estate transaction, there are two sides that can be represented by a real estate agent: a buyer's and a seller's.*)
- Agent team – Sales Volume
- Agent team – Transaction sides

According to the The Real Estate Top 200, **Swarat** had **transaction sides** totaling **248**, ranking **him 14th** in the nation and #1 in Idaho.

"With more than 1 million real estate agents nationwide, becoming a member of The Real Estate Top 200 is an incredible accomplishment and this ranking is our way of

paying tribute to America's top real estate agents like **David Swarat**," said Anne Murray-Randolph, publisher of *lore* Magazine.

"**Swarat** ranks in an elite group of individual agents and teams from markets throughout the nation and **he** should be quite proud to join the ranks of The Real Estate Top 200," said Marti Gallardo, vice president of classified advertising for the Wall Street Journal.

Information on the winners can also be found online at [www.loremagazine.com](http://www.loremagazine.com) and [www.RealEstateJournal.com](http://www.RealEstateJournal.com), The Wall Street Journal's real estate Web site.

**Information about Swarat can also be found online at [www.nidt.com](http://www.nidt.com).**

### **About The Real Estate Top 200**

The Real Estate Top 200 awards program was developed jointly by The Wall Street Journal's Business Development Group and *REAL Trends*, a leading source of analysis and information for the residential real estate brokerage industry. The Real Estate Top 200 honors America's elite real estate agents and their companies and is compiled and analyzed by *REAL Trends*. Winners were published in a special advertising supplement of The Wall Street Journal, *lore* magazine and on RealEstateJournal.com, The Wall Street Journal's real estate Web site.