

MLS STATS: January 1 - September 30, 2006

COEUR D'ALENE MULTIPLE LISTING SERVICE

Single Family Residential (RS) - includes sold data for single family residential, YEAR TO DATE, separated by areas. Shown are total # of sales, total volume & average sale price per unit. Other listing types shown separately.

AREA	#/SALES			TOTAL VOLUME			AVG PRICE		
	2005	2006	%/CH	2005	2006	%CH	2005	2006	%/CH
1	1061	686	-35.3%	219,616,968	164,713,572	-25.0%	206,991	240,107	16.0%
2	869	619	-28.8%	169,051,652	137,341,621	-18.8%	194,536	221,877	14.1%
3	459	375	-18.3%	115,056,712	105,678,929	-8.2%	250,668	281,810	12.4%
4	146	137	-6.2%	24,577,946	29,861,462	21.5%	168,342	217,967	29.5%
North K.C.	77	57	-26.0%	10,119,279	9,583,547	-5.3%	131,419	168,132	27.9%
South K.C.	11	3	-72.7%	2,138,510	968,874	-54.7%	194,410	322,958	66.1%
Kootenai Co Sub-Total	2623	1877	-28.4%	540,561,067	448,148,005	-17.1%	206,085	238,758	15.9%
Shoshone Co	221	141	-36.2%	21,490,590	18,820,385	-12.4%	97,242	133,478	37.3%
Bonner/Boundary	77	88	14.3%	12,568,165	21,077,727	67.7%	163,223	239,520	46.7%
Benewah	24	26	8.3%	1,629,400	3,320,800	103.8%	67,892	127,723	88.1%
West (WA counties)	117	119	1.7%	23,910,587	28,769,381	20.3%	204,364	241,760	18.3%
TOTALS	3,062	2,251	-26.5%	600,159,809	520,136,298	-13.3%	196,003	231,069	17.9%

Overall Residential Totals:

Information for all residential listings in all areas, comparing previous year with current year.

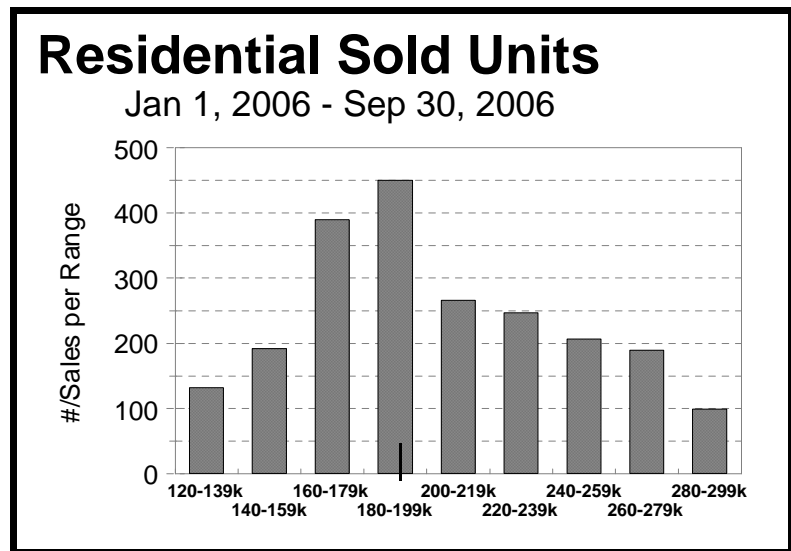
List Type	#/Sales			Total Volume			Avg Sales Price		
	2005	2006	%/CH	2005	2006	%/Ch	2005	2006	%/Ch
RS	3062	2251	-26.5%	600,159,809	520,136,298	-13%	196,003	231,069	17.9%
RL	2	30	N/A	382,417	4,630,826	N/A	191,208	154,361	N/A
RA	588	326	-44.6%	200,137,897	121,200,334	-39.4%	340,371	371,780	9.2%
TC	90	186	106.7%	16,427,511	35,599,235	116.7%	182,528	191,394	4.9%
WF	97	113	16.5%	56,498,746	94,015,848	66.4%	582,461	831,999	42.8%
WS	41	46	12.2%	15,207,450	21,671,291	42.5%	370,913	471,115	27.0%
MH,ML,MA	279	184	-34.1%	27,885,528	19,664,657	-29.5%	99,948	106,873	6.9%
Totals	4,159	3,136	-24.6%	916,699,358	816,918,489	-11%	220,413	260,497	18.2%

#/Sales			Total Volume			Average Price			Median Price		
2005	2006	%/CH	2005	2006	%/CH	2005	2006	%/CH	2005	2006	%/CH
4159	3136	-24.6%	916,699,358	816,918,489	-10.9%	220,413	260,497	18.2%	177,500	206,000	16.1%

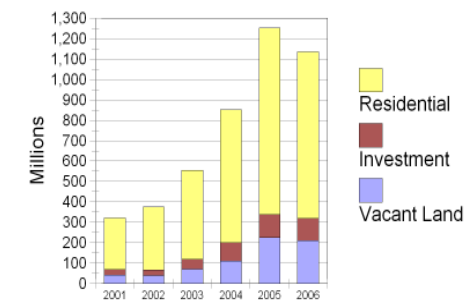
The representations in this report are based in whole on data generated from the database of the Multiple Listing Service of the Coeur d'Alene Association of REALTORS® for the time periods specified in the report. Data maintained by the Association or its Multiple Listing Service may not reflect all real estate activity in the market.

VALUE	#/SALES	%/SALES
<39,999	50	1.6%
40-59,999	33	1.1%
60-79,999	50	1.6%
80-99,999	74	2.4%
100-119,999	88	2.8%
120-139,999	132	26.9%
140-159,999	192	6.1%
160-179,999	390	12.4%
180-199,999	450	14.3%
200-219,999	266	8.5%
220-239,999	247	7.9%
240-259,999	207	6.6%
260-279,999	189	6.0%
280-299,999	99	3.2%
300-399,999	327	10.4%
400-499,999	125	4.0%
>500	217	6.9%
TOTAL	3,136	

Table to left illustrates the percentage of residential sales based on sales price. Chart below graphically represents % of sales from the \$120-139,999 level to the \$280-299,999 level (bold area from table). Year to date figures for 2006 show the highest percentage of sales in the \$180-199,999 range, with approx. 14.3% of sales falling in that range.



Total Sales Volume Comparison Jan 1 thru Sep 30 each year



TOTAL SOLD VOLUME REPORTED TO MLS:

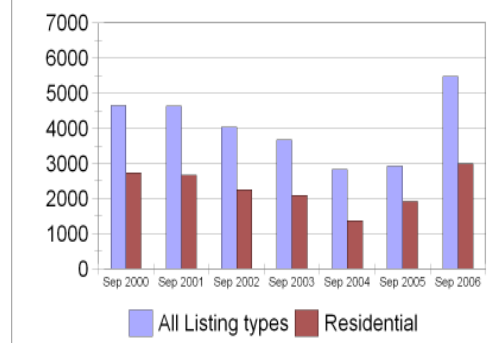
	2002	2003	2004	2005	2006
Vacant Land	37,930,174	70,446,104	110,363,248	225,687,548	209,587,171
Investment	29,557,915	48,404,993	90,040,693	110,930,988	108,695,300
Residential	308,277,599	435,581,196	651,147,652	916,699,358	816,918,489
Totals	375,765,688	554,432,293	851,551,593	1,253,317,894	1,135,200,960

Overall sold volume reported to MLS decreased by approx 9% from end of Sep 2005 to end of Sep 2006. Vacant land volume as reported to MLS decreased by 7%; investment sales volume reported to MLS decreased by 2%. Overall residential sales volume decreased by approx 11%.

Inventory levels for the number of active listings over the last 12 months shows an increase of approx 93% for all listing types from Sep 2005 to Sep 2006. There is a .6% increase in inventory levels for all listing types from Aug 2006 to Sep 2006.

Active Listings	1 Yr Ago	1 Mo Ago	Now
All Listing Types	3,099	5,953	5,989
Residential	1,925	3,346	3,164

Active Listing Inventory As of Sep 30, Each Year



Residential inventory shows a 5% decrease from Aug 2006 to Sep 2006. There is a 64% increase in residential inventory levels from Sep 2005 to Sep 2006.

Chart to left depicts inventory levels as of Sep 30 for each of the past 7 years.